

THE ENTREPRENEUR'S GUIDE FROM START TO FINISH

A resource for smarter companies

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GET STARTED



Assess current employment

- Employment agreements (if applicable)
- Restrictive covenants or provisions

[Read article](#)

[Web resource](#)



Protect your idea

- Non-disclosure, intellectual property, and contribution agreements
- Patents, copyrights, trademarks, trade secrets, domain registration, etc.
- Technology licensing and development

[Watch video](#)



Set up your company

- Structures (S vs. C Corp, LLC, Sole Proprietorship, Partnership, or Parents and subs)
- Tax considerations
- Name and location, jurisdiction



Draft governing documents

- Articles of incorporation, bylaws, and shareholder agreements
- Operating and partnership agreements

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MOVE UP



Fund your company

- Bootstrapping/crowdfunding, friends and family, angels and VCs
- Convertible debt vs. equity
- Securities laws: private placements, finder's fees, valuations
- Preparation and diligence



Prepare agreements

- Customer and client
- Vendor and supplier
- Licensing and intellectual property
- Employees/contractors



Manage your team

- Employees/contractors
- Board of directors/advisors
- Incentive structures: equity and non-equity

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GO BIG



Extend your financing

- Additional equity rounds
- Loans/credit
- Securities laws



Manage hiring and growth

- Employment policies
- Immigration compliance
- Compensation and benefits
- Real estate considerations



Expand your company

- Strategic partnerships
- Mergers and acquisitions

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PLAN YOUR EXIT



Create an exit plan

- Initial Public Offering (IPO)
- Equity vs. asset sale
- Liquidation and wind-down
- Estate and succession planning
- Preparation/house cleaning



Execute your plan

- Engage investment bankers/brokers
- Navigate the process (negotiation, LOIs, deal documents, due diligence, etc.)